



CONSUMER LENDING WORKSHOP

June 13, 2018 • North Carolina Bankers Association • Raleigh, NC

Instructor: Andy Nenni – Training, Coaching & Portfolio Management

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| 8:30 – 9 am | Registration / Continental Breakfast |
| 9 – 10:30 am | In Session |
| 10:30 – 10:40 am | Break |
| 10:40 am – 12pm | In Session |
| 12 – 1 pm | Lunch |
| 1 – 2:30 pm | In Session |
| 2:30 – 2:45 pm | Break |
| 2:45 – 4 pm | In Session |
| 4 pm | Adjourn |

Learning Objectives Include:

- Brief overview of consumer lending regulations
- Describe typical loan products, terms, and advance rates
- Review credit bureau reports
- Analyze a personal financial statement
- Identify repayment sources using stated income, paystubs, and tax returns, including a brief introduction to self-employed borrowers