



BASIC COMMERCIAL LENDING SCHOOL

January 16 – 17, 2019 • North Carolina Bankers Association • Raleigh, NC

Instructor: Andy Nenni, Capital Bank

Wednesday, January 16th

8:30 – 9 am	Registration / Continental Breakfast
9 – 10:30 am	In Session
10:30 – 10:40 am	Break
10:40 am – 12pm	In Session
12 – 1 pm	Lunch
1 – 2:30 pm	In Session
2:30 – 2:45 pm	Break
2:45 – 4 pm	In Session
4 pm	Adjourn

Thursday, January 17th

8:30 – 9 am	Registration / Continental Breakfast
9 – 10:30 am	In Session
10:30 – 10:40 am	Break
10:40 am – 12pm	In Session
12 – 1 pm	Lunch
1 – 2:30 pm	In Session
2:30 – 2:45 pm	Break
2:45 – 4 pm	In Session
4 pm	Adjourn

Learning Objectives Include:

- Calculating and Analyzing Global Cash Flow
- Evaluating Guarantor Strength
- Proper Loan Structure
- Basics of Income Properties
- Evaluating Non-Real Estate Collateral