



## **CONSUMER LENDING WORKSHOP**

**August 28, 2019 • North Carolina Bankers Association • Raleigh, NC**

Instructor: Andy Nenni – Training, Coaching & Portfolio Management

8:30 – 9 am	<b>Registration / Continental Breakfast</b>
9 – 10:30 am	<b>In Session</b>
10:30 – 10:40 am	<b>Break</b>
10:40 am – 12pm	<b>In Session</b>
12 – 1 pm	<b>Lunch</b>
1 – 2:30 pm	<b>In Session</b>
2:30 – 2:45 pm	<b>Break</b>
2:45 – 4 pm	<b>In Session</b>
4 pm	<b>Adjourn</b>

Learning Objectives Include:

- Brief overview of consumer lending regulations
- Describe typical loan products, terms, and advance rates
- Review credit bureau reports
- Analyze a personal financial statement
- Identify repayment sources using stated income, paystubs, and tax returns, including a brief introduction to self-employed borrowers