



## **2020 INTERMEDIATE COMMERCIAL LENDING SCHOOL**

**June 25 – 26 • North Carolina Bankers Association • Raleigh, NC**

Instructor: Andy Nenni, Movement Bank

### Thursday, June 25

8:30 – 9 am	<b>Registration / Continental Breakfast</b>
9 – 10:30 am	<b>In Session</b>
10:30 – 10:40 am	<b>Break</b>
10:40 am – 12pm	<b>In Session</b>
12 – 1 pm	<b>Lunch</b>
1 – 2:30 pm	<b>In Session</b>
2:30 – 2:45 pm	<b>Break</b>
2:45 – 4 pm	<b>In Session</b>
4 pm	<b>Adjourn</b>

### Friday, June 26

8:30 – 9 am	<b>Registration / Continental Breakfast</b>
9 – 10:30 am	<b>In Session</b>
10:30 – 10:40 am	<b>Break</b>
10:40 am – 12pm	<b>In Session</b>
12 – 1 pm	<b>Lunch</b>
1 – 2:30 pm	<b>In Session</b>
2:30 – 2:45 pm	<b>Break</b>
2:45 – 4 pm	<b>In Session</b>
4 pm	<b>Adjourn</b>

Specific Topics Include:

- Advanced Cash Flow Analysis
- Identifying the Loan Purpose
- Proper Loan Structures
- Asset Conversion
- Asset Based Lines of Credit
- Borrower Due Diligence