



## 2021 INTERMEDIATE COMMERCIAL LENDING SCHOOL

April 20 – 21 • Location TBD

SPONSORED BY:



**Instructor:** Andy Nenni – Chief Credit Officer, Movement Bank

### Tuesday, April 20

8:30 – 9 am	<b>Registration &amp; Continental Breakfast</b>
9 – 10:30 am	<b>In Session</b>
10:30 – 10:40 am	<b>Break</b>
10:40 am – 12pm	<b>In Session</b>
12 – 1 pm	<b>Lunch</b>
1 – 2:30 pm	<b>In Session</b>
2:30 – 2:45 pm	<b>Break</b>
2:45 – 4 pm	<b>In Session</b>
4 pm	<b>Adjourn</b>

### Wednesday, April 21

8:30 – 9 am	<b>Registration &amp; Continental Breakfast</b>
9 – 10:30 am	<b>In Session</b>
10:30 – 10:40 am	<b>Break</b>
10:40 am – 12pm	<b>In Session</b>
12 – 1 pm	<b>Lunch</b>
1 – 2:30 pm	<b>In Session</b>
2:30 – 2:45 pm	<b>Break</b>
2:45 – 4 pm	<b>In Session</b>
4 pm	<b>Adjourn</b>

### **Specific Topics Include:**

- Advanced Cash Flow Analysis
- Identifying the Loan Purpose
- Proper Loan Structures
- Asset Conversion
- Asset Based Lines of Credit



- Borrower Due Diligence